

### TERM SHEET (Annex A)

**Buyer's Name** : **SAMPLE COMPUTATION**  
 Buyer's TIN : required  
 Address : Davao City  
 Contact No. : 032...  
 Date : February 4, 2021

**Details**

Unit No	Level	Unit description	List Price
1118	11th Floor	1BR - C2   NW   B   45.5 sqm.	4,902,436.27

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#### A. Computations ( 10% DP so 24 months @ 0% interest )

List Price:	4,902,436.27
	<u>4,902,436.27</u>
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Additional charges:	
Transfer & Registration charges	392,194.90
Total charges :	<u>392,194.90</u>
<b>TOTAL CONTRACT PRICE :</b>	<b><u>5,294,631.17</u></b>

#### B. Payment Terms

<b>Reservation Fee</b>	<b>10,000.00</b>
Reservation Date: February 4, 2021	
<b>10% Downpayment</b>	<b>482,400.00</b>
spread over 24 months @ <u>20,100.00</u> per month	
starting from : <u>March 4, 2021</u>	
up to : <u>February 4, 2023</u>	
<b>90% Balance shall be paid in CASH / Bank financing</b>	<b>4,410,036.27</b>
before move-in or upon turnover of the unit whichever is earlier	
<b>Monthly Amortization:</b>	
* monthly amortization @ 6.5% fixed rate for 3 years.	135,163.21
* monthly amortization @ 6.88% fixed rate for 5 years.	87,074.54
* monthly amortization @ 8.5% fixed rate for 10 years.	54,678.14
* monthly amortization @ 11% fixed rate for 15 years.	50,124.34
* monthly amortization @ 11.5% fixed rate for 20 years.	47,029.93
<b>Transfer &amp; Registration charges</b>	<b>392,194.90</b>
before move-in or upon turnover of the unit whichever is earlier	
<b>TOTAL PAYMENTS :</b>	<b><u>5,294,631.17</u></b>

**Notes: v0314\_E | 15/84/24 Feb. 2021 Promo**

- 1 Reservation fee is NON-refundable and NON-transferable,
- 2 Pricelist is VAT-inclusive where applicable,
- 3 Prices are SUBJECT to change without prior notice,
- 4 **Yuson Excellence Soberano Inc.** reserves the right to correct accordingly any and all typographical errors in this pricelist,
- 5 ALL checks should be made payable to **Yuson Excellence Soberano Inc.**,
- 6 Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- 7 Price EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to, fire insurance, mortgage redemption insurance, etc.,
- 8 Failure to pay 1st equity within 30 days or as scheduled, after reservation shall automatically cancel this contract.

Prepared by:	Checked by:	Noted by:	Approved by:	Conforme:
<b>Filipino D. Paular</b>	<b>Adorah Y. Ouano</b>	<b>Marie Rose C. Yulo</b>	<b>Jose Franco B. Soberano</b>	<b>Sample Computation</b>
Admin Staff	Admin Supervisor	AVP - Sales & Mktg.	COO	<b>Buyer</b>